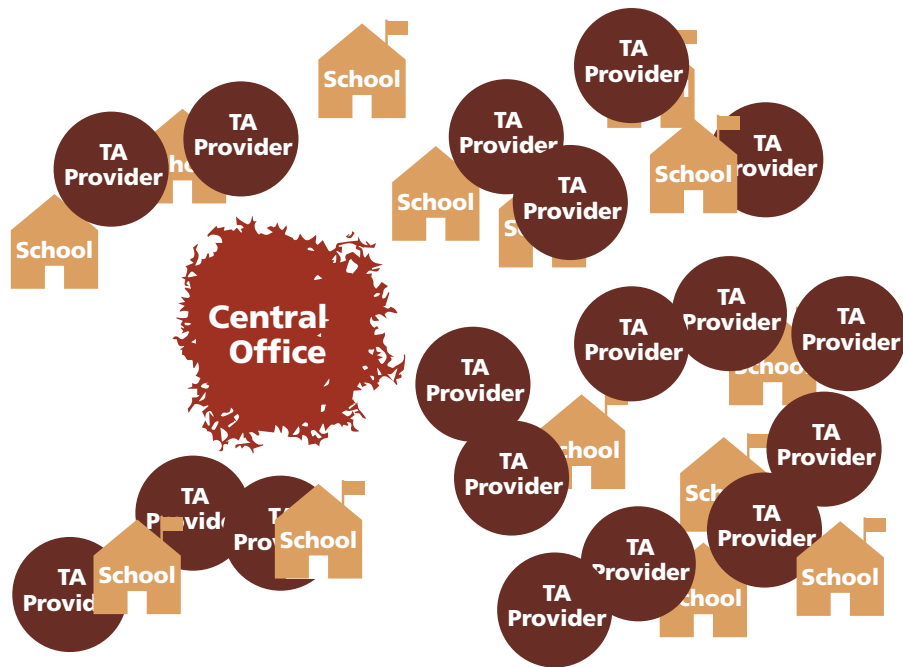
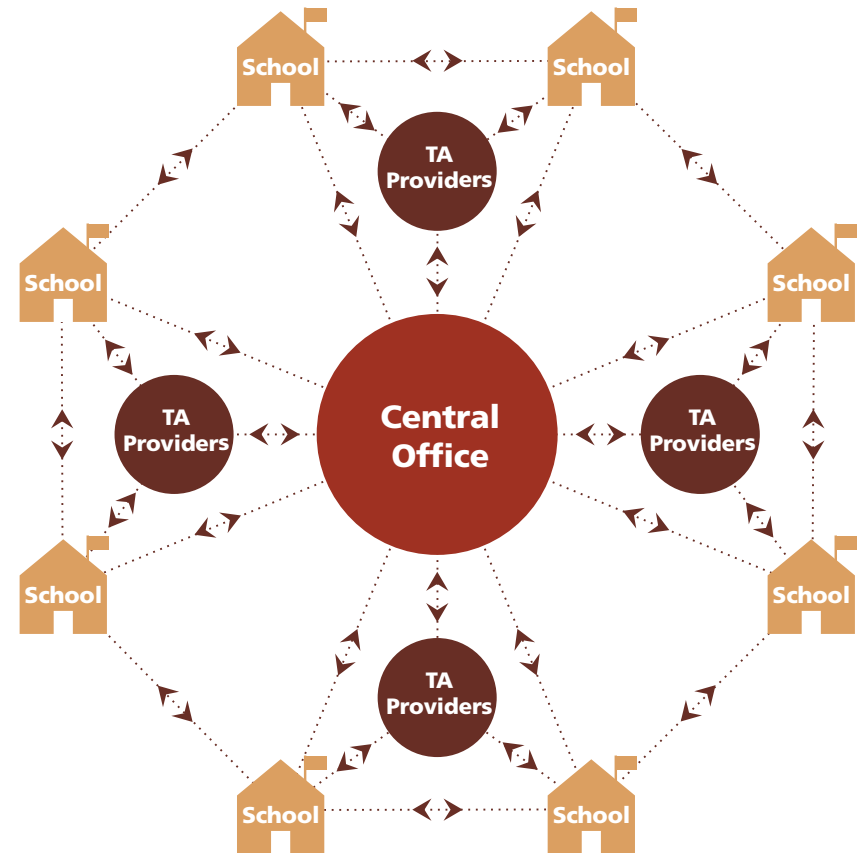


TYPICAL SITUATION



DESIRED SITUATION



TOWARD THE DESIRED STATE: QUESTIONS TO ASK

District

Technical Assistance (TA) Provider

What are the goals for the technical assistance?

Interests

Who are the clients?
(Funders? Users? Beneficiaries?)

Which groups are expected to benefit from the Technical Assistance?

Information

What does the TA provider need to know about the clients?

How will the district approach using the TA knowledge, methods and/or tools?

Ideology

How does the provider approach TA?

How will the district support high quality use of the TA?

Institutional Context

What constraints or limitations does the TA provider have to work within?

TOWARD THE DESIRED STATE: QUESTIONS TO ASK

District

Technical Assistance (TA) Provider

What are the goals for the technical assistance?

- Of the central office administrator(s)
- Of the site administrator(s)
- Of the teacher(s)?

Interests

Who are the clients? (Funders? Users? Beneficiaries?)

- What are the client's goals?
- How well do the client's goals match the TA provider's expertise and interests?

Which groups are expected to benefit from the Technical Assistance?

- In what ways?
- What are the strengths, interests & needs of these people or groups?

Information

What does the TA provider need to know about the clients?

- How can the provider learn about the strengths, interests, and needs of the clients?
- Who are the essential people from whom to learn?

How will the district approach using the TA knowledge, methods and/or tools?

- How will decisions about TA get made and communicated to increase coherence?
- How might the "use" of TA across system boundaries be coordinated & communicated?

Ideology

How does the provider approach TA?

- What does its approach look like & involve?
- How willing or able is the TA provider to change its approach to meet client(s)' strengths, interests, and needs?
- Who makes decisions and how are they made?

How will the district support high quality use of the TA?

- What conditions are necessary for success?
- How might these conditions get created?
- What does successful implementation look like?

Institutional Context

What constraints or limitations does the TA provider have to work within?

- What conditions support effective implementation? Constrain implementation?
- In what ways can the TA provider respond to variability and churn?